

## NALACOMM

### Open Perspectives. Achieved Goals.

As a Small Business Administration Certified 8(a) & Minority Business Enterprise(DBE) company, we are committed to five C's: competence, competitiveness, consistency, compassion, and customer-focus. These values undergird our synergistic partnerships and have supported the trust we've established and maintained with our clients. Our team of sharp, savvy professionals has a track record of generating creative ideas with proven methodologies to tailor effective solutions for our government partners. Together, we have provided specialized expertise in management services, operations and administrative support, creative communications, and IT solutions to over 50 Federal agencies, private corporations, and nonprofit organizations since 2001.

### WHAT WE DO BEST

- Enterprise Cloud Collaboration
  - CoLocation & Data Center & Storage
  - Single-platform team collaboration advisor.
  - Enterprise Messaging and Mobility.
  - Private cloud infrastructure.
  - Cloud-native communications service.
  - Collaborative business ecosystems

### PARTIAL PAST PERFORMANCE

- Web Applications/Graphic Design - NASA's Goddard Space Flight Center
- Cisco/Polycom VTC Installation/Maintenance - Maryland Judiciary Courts
  - Satellite Tower Construction - Salisbury University
- Juniper & Aruba Access-Point Solution - Maryland Department of Housing
  - Ciena Hardware and Software Installation - Baltimore County
- Conference/AV Support - Metropolitan Washington Council of Governments

Other Clients: National Oceanic and Atmospheric Administration (NOAA), Department of Homeland Security(DHS), Department of State(DoS), Pentagon, District of Columbia, National Guard

### NAICS CODES

- 517911 Telecommunications Resellers
- 517919 All Other Telecommunications
- 517311 Wired Telecommunications Carriers
- 518210 Data Processing, Hosting, and Related Services
- 541511 Custom Computer Programming Services
- 541512 Computer Systems Design Services
- 541513 Computer Facilities Management Services
- 541519 Other Computer Related Services
- 541611 Admin. Mgmt. & General Mgmt. Consulting
- 561210 Facilities Support Services
- 334111 Electronic Computer Manufacturing
- 334210 Telephone Apparatus Manufacturing

DUNS: 088180398 / CAGE: 3TES0

### CONTRACT VEHICLES

- Small Business Administration - 8(a) Program
- Maryland Department of Transportation - Minority Business Enterprise - Disadvantaged Business Enterprise (MDOT/MBE/DBE)  
Government purchasers can order goods and services from NALAComm on a sole-source basis with a contract ceiling of \$4 million; over 25 Federal agencies can contract directly with certified 8(a) firms.  
MDOT/MBE certification is accepted by most local county governments in support of their minority business inclusion efforts. Partnerships can be used by contractors seeking to meet MBE/DBE contract goals.

### FULL SERVICE AREAS

- Telecommunications
  - O365 Teams, Azure, Cloud IT, Avaya VAR, IBM, Cisco, Telecommunications Reseller, VMWare, Web Proxy/Content Filtering, Firewalls, Intrusion Protection, Intruder Detection Services, Vulnerability & Risk Assessments, Data Loss Prevention, Virtual Private Networks, Unified Communications, Mobile Security, Data Center, Cloud Computing, Virtualization, Network Cabling, Storage Backup
- Video Conferencing
  - Certified Polycom Reseller, End-to-End Video Conferencing, Design, Installation, Training, Maintenance, Support, Conference Bridging, Gatekeeper: Device Management & Configuration, Provisioning, Software/Firmware Updates, Scheduling, Firewall & Network Traversal, A/V installation
- Software Development
  - Web Development, Applications Design, Graphics, Design, Multimedia Design
  - Software Programming, Mobile Applications, SEO & Social Networking
- Logistics Support Services
  - Property Control, Inventory Management and Disposal, Maintenance of Fleet Vehicle and Special Purpose Equipment, Transportation, Product Distribution, and Packing/Crating, Warehousing and Just-In-Time (JIT) Supply Operations, Hardware, Supplies
- Administrative Support Services
  - Staff Augmentation, File/Records Management Support, Analysis/ Maintenance, Operations & Receptionist/Help Desk Staffing & Management
- Facilities Management Services
  - Strategic Planning, Project Management, Space Planning & Reconfiguration, Systems Furniture & Equipment Management, Cost Planning & Estimation, Grounds Maintenance, Landscaping, Snow Removal, Janitorial Services